

**MEMORANDUM OF UNDERSTANDING
FOR PHYSICIAN ASSISTANT EXTENSION PROGRAM**

**Between
The University of Utah
And
Dixie State University**

1. PURPOSE

This Memorandum of Understanding ("MOU") between The University of Utah ("UUtah") and Dixie State University ("DSU", together with UUtah, the "Parties") is intended to establish provisions to guide the Parties' joint development of the University of Utah's Physician Assistant Program in Southern Utah, an extension of UUtah's Physician Assistant Program that will be offered at the DSU campus in St. George, Utah (the "Program"). The Program is intended to benefit the State of Utah, specifically areas in southern and rural Utah where there is need for increased physician assistant services, by training and qualifying physician assistants who desire to work in southern and rural areas of Utah.

2. OBLIGATIONS OF THE PARTIES

a. Administration and Staffing

UUtah shall provide administrative support services for the Program consistent with and subject to UUtah policies and procedures, the Physician Assistant program offered on UUtah's Salt Lake City campus, and the Accreditation Review Commission on Education for the Physician Assistant (ARC-PA).

UUtah shall determine, subject to UUtah policies, the qualifications required for faculty and staff hired to administer the Program. Full-time faculty hired for the express purpose of providing services to the Program shall receive UUtah faculty appointments. Full-time faculty and administrative staff shall be employees of the UUtah School of Medicine and shall report to UUtah-appointed supervisors, as directed by UUtah. UUtah shall provide employee benefits (e.g. healthcare and retirement) to faculty and staff of the Program at levels consistent with other UUtah employees similarly situated.

DSU faculty and others who teach part-time in the Program shall be offered adjunct UUtah faculty appointments. UUtah faculty and any other faculty who teach part-time in the Program shall be granted limited privileges to the benefits offered to DSU faculty, including but not limited to access to library, fitness facilities, and other facilities granted to DSU staff.

b. Admissions to the Program

The Parties shall form an Admissions Committee and a Hiring Committee for the Program. Each

committee shall include representation from both Parties.

Students applying to the Program shall apply to UUtah and shall enroll as UUtah students with the same rights, responsibilities, and opportunities provided to students of UUtah's campus Physician Assistant Program. Students shall pay tuition to UUtah and graduates shall receive UUtah degrees. Beginning the second year of the Program, UUtah shall reserve at least two seats for DSU students that meet UUtah physician assistant program admissions requirements per Program cohort; however, if DSU does not have enough qualified students, UUtah shall be free to reassign the seats to other applicants.

c. Program Students

UUtah students participating in the Program at the DSU campus ("Program Students") shall be granted limited privileges to the benefits offered to DSU students. UUtah shall pay DSU an agreed upon semester fee per Program Student for the limited benefits. Anticipated fees are set forth in Exhibit A, which may be amended from time to time by mutual written agreement.

d. Program Students Housing and Meal Plans

Program Students are eligible to live in any on-campus housing and participate in any meal plan offered to DSU students at the same rates provided to DSU students. Program Students are responsible for making their own arrangements for on-campus housing and participation in meal plans and shall pay DSU directly for on-campus housing and meal plan participation.

e. Space and Related Resources

DSU shall provide rent-free physical space, including but not limited to classroom space, office space, clinical skills space, student storage space and student study space (collectively, the "Space") as well as custodial services, standard utility services (including but not limited to water, electricity, air conditioning, and heat), local and long-distance phone service, and Internet service, as reasonably necessary for the Program's operations.

DSU/UUtah Collaborative Education Funds (as defined below), with increasing contributions from Program funds, as available, may be utilized, as agreed to by the Parties, to pay for all necessary buildouts, furnishings, fixtures, IT upgrades and equipment.

UUtah shall be responsible for all IT support resources, as necessary for the operation of the Program.

DSU shall be responsible for all maintenance to the Space, as reasonably necessary for the successful operation of the Program. DSU shall have access to the Space at any time to make emergency repairs and may access the Space to make, at its expense, such other repairs, additions, alterations or improvements as the Parties mutually deem necessary or desirable for the Program.

DSU shall provide security services to the Space and on-site property at the same levels it provides to DSU-occupied buildings and property in the vicinity.

3. RELATIONSHIP OF THE PARTIES

This MOU creates a contractual relationship; however, in assuming and performing the obligations of this MOU, each Party is acting independently and neither shall be considered or represent itself as a joint venturer, partner or agent of the other. Neither Party shall have any authority to assume or create any obligation, express or implied on behalf of the other. DSU shall represent that the Program is an extension of the University of Utah Physician Assistant Program, hosted at the Dixie State University campus. Upon prior written approval, or as jointly agreed, a Party may include a trademark or logo of the other Party in advertising, promotion or other publicity matters related to the Program. The ownership of and intellectual property rights in publications and works produced in connection with the Program or its faculty or staff members shall be the sole property of UUtah or as otherwise determined by UUtah policies and procedures.

4. DSU/UTAH COLLABORATIVE EDUCATION FUNDS ACCOUNTABILITY

During the 2016 Utah legislative session, the Utah State Legislature approved a \$1.5 million annual funding stream for the creation and operation of DSU and UUtah collaborative educational programs ("DSU/UUtah Collaborative Education Funds"). UUtah shall hold and manage the DSU/UUtah Collaborative Education Funds, in coordination and consultation with DSU. UUtah shall maintain fiscal records necessary for full accountability, follow generally accepted accounting principles, and account for all receipts and disbursements DSU/UUtah Collaborative Education Funds transferred or expended in connection with the Program. UUtah shall generate a report annually to detail expenditures, reserves, projections and other details related to the DSU/UUtah Collaborative Education Funds and the Program. The Parties shall maintain an asset list of all equipment, furniture, and fixtures that are purchased with DSU/UUtah Collaborative Education Funds.

The Parties intend for the DSU/UUtah Collaborative Education Funds to fully support the Program at its inception with Program funds from tuition and fees contributing in increasing amounts until such time as the Program is self-sufficient. The Parties do not intend for either of them to contribute funding for the Program from other funding sources. It is anticipated that unspent DSU/UUtah Collaborative Education Funds in the initial years of the Program will carry forward to support subsequent years for as long as DSU/UUtah Collaborative Education Funds are available for the Program or until the Program is self-sufficient. The Parties will regularly review and, as necessary, adjust the Program budget to ensure the Program operates within available DSU/UUtah Collaborative Education Funds. When the Program becomes self-sufficient, any unspent funds that have been carried forward to support the Program may be redirected for use by other collaborative educational programs between the Parties, subject to repayment of any funds expended by either Party prior to the Program achieving self-sufficiency.

DSU and UUtah shall create a ten year pro-forma budget detailing the DSU/UUtah Collaborative Education Funds, other state appropriations, if any, tuition and fee revenues and other revenues available to operate the Program. The pro-forma shall project programmatic expenses. The pro-forma shall indicate tuition revenue UUtah will dedicate to the Program. The pro-forma shall be incorporated herein

as Exhibit B of this MOU.

5. TERM AND DURATION OF MOU

This MOU is effective as of the date signed below (“Effective Date”) and is intended to continue for as long as the Parties jointly collaborate in the administration and operation of the Program. The Parties anticipate that the first session of the Program will begin in May 2018. Termination of this MOU may be made by either Party, without cause, by one Party providing written notice to the other Party six (6) months prior to the intended date of termination. Upon termination, no new students shall be admitted to the Program, but the Program shall continue until students admitted to the Program (defined as students currently enrolled and students in receipt of accepted admission to the Program) as of the date of the notice of termination have completed the Program, up to three (3) years. In the event of termination, the Parties shall mutually determine an appropriate distribution of property, fixtures and equipment paid for by the DSU/UUtah Partnership Funds for the Program.

6. FUTURE OF PROGRAM

UUtah shall operate the Program. After at least one accreditation cycle, the Parties may explore shifting Program operations to DSU (“Program Transfer”). In the event of a Program Transfer, DSU would be responsible for any accreditation requirements, including but not limited to ACR-PA accreditation requirements. Upon successful completion of DSU’s accreditation process, if any, the Program will cease to be a UUtah program and shall become a program of DSU.

Upon a Program Transfer, if any, all UUtah faculty and any other faculty who teach part-time in the Program may become DSU faculty with all benefits offered to DSU faculty, at the discretion of the DSU President and at the election of the faculty members.

Upon a Program Transfer, if any, the Parties agree that any expenditures, fixtures, and equipment (except IT equipment installed at UUtah Salt Lake City campus for the purpose of remote communication with the Space) paid for by DSU/UUtah Collaborative Education Funds or DSU funds shall become the sole property of DSU.

7. IHC PLEDGE REGARDING CLINICAL PRECEPTORS

A successful physician assistant program requires available and dedicated clinical preceptors. Attached hereto and incorporated herein by reference is a support letter from Intermountain Healthcare (“IHC”), wherein IHC pledges its intent to secure healthcare providers within its network of providers who will serve as clinical preceptors for Program students (See “Exhibit C”). To the best of its ability, DSU agrees to cultivate its relationship with IHC and IHC providers, as necessary to enlist provider commitments to serve as clinical preceptors.

8. CONTACT INFORMATION

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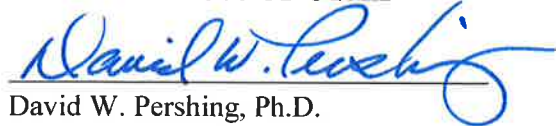
9. MISCELLANEOUS

Amendments. Any amendment to this MOU shall be consummated by formal written amendment signed by the authorized signatories of both Parties. **Applicable Law.** This MOU, and all matters or issues collateral to it shall be governed by, and construed in accordance with, the laws of the State of Utah without application of any principles of choice of law. **Confidentiality.** Each Party acknowledges that the other Party is a governmental entity and thus subject to the Utah Government Records Access Management Act, Utah Code §§ 63G-2-101 et seq., as amended ("GRAMA"). Pursuant to GRAMA, this MOU, and confidential information provided pursuant hereto, may be subject to public disclosure. Any person who provides a Party with records that such person believes should be protected from disclosure for business reasons must be accompanied by a written claim of business confidentiality and a concise statement of reasons supporting such claim.

10. SIGNATURES

In witness whereof, the Parties have caused this MOU to be executed by their duly authorized representatives effective as of the Effective Date.

THE UNIVERSITY OF UTAH



David W. Pershing, Ph.D.
University of Utah, President

Date: September 15, 2017

DIXIE STATE UNIVERSITY



Richard B. Williams, Ph.D.
Dixie State University, President

Date: September 15, 2017

Student Fees Per Academic Semester

Total	\$368.00
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Parking (paid by student directly to DSU) \$40.00/annually

EXHIBIT B

PROFORMA

Partnership: Year 2, FY2018

REVENUE	
Tuition	\$ 150,809
Legislative/Partnership	\$ 1,500,000
Total revenue	\$ 1,650,809

EXPENSE (DSU cohort is 26% of total student body)

Faculty Salaries	
<i>(assumes 3% annual increase)</i>	
Associate Director (1.0 FTE)	\$ 125,460.00
Didactic Faculty lead (1.0 FTE)	\$ 100,460.00
Clinical Faculty lead (1.0 FTE)	\$ 100,460.00
Didactic Faculty (1.0 FTE)	\$ -
Clinical teaching associate (.30 FTE)	\$ 20,800.00
Clinical teaching associate (.10 FTE)	\$ -
Clinical teaching associate (.10 FTE)	\$ -
Division Chief/Program Director (.26 FTE)	\$ 43,280.00
Medical Director (.26 FTE)	\$ 42,900.00
Core faculty SLC (.26 FTE)	\$ 254,456.00
Course instructors	\$ -
Total salaries	\$ 687,816.00
Benefits at 36%	\$ 247,613.76

TOTAL FACULTY COMP.

\$ 935,429.76

Staff Salaries

<i>(assumes 3% annual increase)</i>	
Program Coordinator (.50 FTE)	\$ 25,000.00
Technology Facilitator (.50 FTE)	\$ 16,000.00
Admissions Manager (.26 FTE)	\$ 17,755.00
Academic Coordinator (clinical) (.26 FTE)	\$ 13,658.00
Program Manager (.26 FTE)	\$ 16,546.00
IT Manager (.26 FTE)	\$ 20,858.00
Total	\$ 109,817.00
Benefits at 48%	\$ 52,712.16

TOTAL STAFF COMP.

\$ 162,529.16

TOTAL PERSONNEL EXPENSE

\$ 1,097,959

TOTAL NON-PERSONNEL EXPENSE

\$ 156,500

TOTAL EXPENSE

\$ 1,254,459

Margin - Revenue:Expense

\$ 396,350

Partnership: Year 3, FY2019

REVENUE	
Tuition	\$ 695,236
Legislative/Partnership	\$ 800,000
Total revenue	\$ 1,495,236

EXPENSE (DSU cohort is 26% of total student body)

Faculty Salaries	
<i>(assumes 3% annual increase)</i>	
Associate Director (1.0 FTE)	\$ 129,223.80
Didactic Faculty lead (1.0 FTE)	\$ 103,473.80
Clinical Faculty lead (1.0 FTE)	\$ 103,473.80
Didactic Faculty (1.0 FTE)	\$ -
Clinical teaching associate (.30 FTE)	\$ 21,424.00
Clinical teaching associate (.10 FTE)	\$ -
Clinical teaching associate (.10 FTE)	\$ -
Division Chief/Program Director (.26 FTE)	\$ 44,578.40
Medical Director (.26 FTE)	\$ 44,187.00
Core faculty SLC (.26 FTE)	\$ 262,089.68
Course instructors	\$ 25,000.00
Total salaries	\$ 733,450.48
Total benefits	\$ 264,042.17

TOTAL FACULTY COMP.

\$ 997,492.65

Staff Salaries

<i>(assumes 3% annual increase)</i>	
Program Coordinator (.50 FTE)	\$ 50,000.00
Technology Facilitator (1.0 FTE)	\$ 32,000.00
Admissions Manager (.26 FTE)	\$ 18,288.00
Academic Coordinator (clinical) (.26 FTE)	\$ 14,068.00
Program Manager (.26 FTE)	\$ 16,389.00
IT Manager (.26 FTE)	\$ 21,484.00
Total	\$ 152,229.00
Benefits at 48%	\$ 73,069.92

TOTAL STAFF COMP.

\$ 225,298.92

TOTAL PERSONNEL EXPENSE

\$ 1,222,792

TOTAL NON-PERSONNEL EXPENSE

\$ 136,775

TOTAL EXPENSE

\$ 1,359,567

Margin - Revenue:Expense

\$ 135,669

Partnership: Year 4, FY2020

REVENUE	
Tuition:	\$ 1,365,048
Legislative/Partnership	\$ 250,000
Total revenue	\$ 1,615,048

EXPENSE (DSU cohort is 31% of total student body)

Faculty Salaries	
<i>(assumes 3% annual increase)</i>	
Associate Director (1.0 FTE)	\$ 133,100.51
Didactic Faculty lead (1.0 FTE)	\$ 106,578.01
Clinical Faculty lead (1.0 FTE)	\$ 106,578.01
Didactic Faculty (1.0 FTE)	\$ -
Clinical teaching associate (.30 FTE)	\$ 22,066.72
Clinical teaching associate (.10 FTE)	\$ -
Clinical teaching associate (.10 FTE)	\$ -
Division Chief/Program Director (.31 FTE)	\$ 51,603.00
Medical Director (.31 FTE)	\$ 51,150.00
Core faculty SLC (.279 FTE)	\$ 299,813.00
Course instructors	\$ 25,750.00
Total salaries	\$ 796,639.26
Total benefits	\$ 286,790.13

TOTAL FACULTY COMP.

\$ 1,083,429.40

Staff Salaries

<i>(assumes 3% annual increase)</i>	
Program Coordinator (1.0 FTE)	\$ 51,500.00
Technology Facilitator (1.0 FTE)	\$ 32,960.00
Admissions Manager (.31 FTE)	\$ 21,170.00
Academic Coordinator (clinical) (.31 FTE)	\$ 17,276.00
Program Manager (.31 FTE)	\$ 20,127.00
IT Manager (.31 FTE)	\$ 26,384.00
Total	\$ 169,417.00
Benefits at 48%	\$ 81,320.16

TOTAL STAFF COMP.

\$ 250,737.16

TOTAL PERSONNEL EXPENSE

\$ 1,334,167

TOTAL NON-PERSONNEL EXPENSE

\$ 129,169

TOTAL EXPENSE

\$ 1,463,336

Margin - Revenue:Expense

\$ 151,712

ARC year 3

Partnership: Year 5, FY2021

REVENUE

Tuition	\$ 1,786,074
Total revenue	\$ 1,786,074

EXPENSE (DSU cohort is 35% of total student body)

Faculty Salaries	
<i>(assumes 3% annual increase)</i>	
Associate Director (1.0 FTE)	\$ 137,093.53
Didactic Faculty lead (1.0 FTE)	\$ 109,775.35
Clinical Faculty lead (1.0 FTE)	\$ 109,775.35
Didactic Faculty (1.0 FTE)	\$ -
Clinical teaching associate (1.0 FTE)	\$ 22,728.72
Clinical teaching associate (1.0 FTE)	\$ -
Clinical teaching associate (1.0 FTE)	\$ -
Division Chief/Program Director (3.5 FTE)	\$ 58,261.00
Medical Director (3.5 FTE)	\$ 57,750.00
Core faculty SLC (3.15 FTE)	\$ 396,760.00
Course instructors	\$ 26,522.50
Total salaries	\$ 918,666.46
Total benefits	\$ 330,719.93

TOTAL FACULTY COMP.

\$ 1,249,386.39

Staff Salaries

<i>(assumes 3% annual increase)</i>	
Program Coordinator (1.0 FTE)	\$ 53,045.00
Technology Facilitator (1.0 FTE)	\$ 33,948.80
Admissions Manager (3.5 FTE)	\$ 25,949.00
Academic Coordinator (clinical) (3.5 FTE)	\$ 19,961.00
Program Manager (3.5 FTE)	\$ 24,186.00
IT Manager (3.5 FTE)	\$ 30,485.00
Total	\$ 187,574.80
Benefits at 48%	\$ 90,035.90

TOTAL STAFF COMP.

\$ 277,610.70

TOTAL PERSONNEL EXPENSE

\$ 1,526,997

TOTAL NON-PERSONNEL EXPENSE

\$ 137,525

TOTAL EXPENSE

\$ 1,664,522

Margin - Revenue:Expense

\$ 121,552

ARC year 4

Partnership: Year 6, FY2022

REVENUE

Tuition	\$ 1,839,660
Total revenue	\$ 1,839,660

EXPENSE (DSU cohort is 35% of total student body)

Faculty Salaries	
<i>(assumes 3% annual increase)</i>	
Associate Director (1.0 FTE)	\$ 141,206.34
Didactic Faculty lead (1.0 FTE)	\$ 113,368.62
Clinical Faculty lead (1.0 FTE)	\$ 113,368.62
Didactic Faculty (1.0 FTE)	\$ -
Clinical teaching associate (1.0 FTE)	\$ 23,410.58
Clinical teaching associate (1.0 FTE)	\$ -
Clinical teaching associate (1.0 FTE)	\$ -
Division Chief/Program Director (3.5 FTE)	\$ 60,008.83
Medical Director (3.5 FTE)	\$ 59,482.50
Core faculty SLC (3.15 FTE)	\$ 408,662.80
Course instructors	\$ 27,318.18
Total salaries	\$ 946,226.45
Total benefits	\$ 340,641.52

TOTAL FACULTY COMP.

\$ 1,286,867.98

Staff Salaries

<i>(assumes 3% annual increase)</i>	
Program Coordinator (1.0 FTE)	\$ 54,636.35
Technology Facilitator (1.0 FTE)	\$ 34,967.26
Admissions Manager (3.5 FTE)	\$ 26,727.47
Academic Coordinator (clinical) (3.5 FTE)	\$ 20,559.83
Program Manager (3.5 FTE)	\$ 24,911.58
IT Manager (3.5 FTE)	\$ 31,599.55
Total	\$ 193,202.04
Benefits at 48%	\$ 92,736.98

TOTAL STAFF COMP.

\$ 285,939.03

TOTAL PERSONNEL EXPENSE

\$ 1,572,807

TOTAL NON-PERSONNEL EXPENSE

\$ 140,991

TOTAL EXPENSE

\$ 1,713,798

Margin - Revenue:Expense

\$ 125,862

ARC year 5

Partnership: Year 7, FY2023

REVENUE

Tuition	\$ 1,894,812
Total revenue	\$ 1,894,812

EXPENSE (DSU cohort is 35% of total student body)

Faculty Salaries	
<i>(assumes 3% annual increase)</i>	
Associate Director (1.0 FTE)	\$ 145,442.53
Didactic Faculty lead (1.0 FTE)	\$ 116,460.67
Clinical Faculty lead (1.0 FTE)	\$ 116,460.67
Didactic Faculty (1.0 FTE)	\$ -
Clinical teaching associate (1.0 FTE)	\$ 24,112.90
Clinical teaching associate (1.0 FTE)	\$ -
Clinical teaching associate (1.0 FTE)	\$ -
Division Chief/Program Director (3.5 FTE)	\$ 61,809.09
Medical Director (3.5 FTE)	\$ 61,266.98
Core faculty SLC (3.15 FTE)	\$ 420,922.68
Course instructors	\$ 28,137.72
Total salaries	\$ 974,613.25
Total benefits	\$ 350,860.77

TOTAL FACULTY COMP.

\$ 1,325,474.02

Staff Salaries

<i>(assumes 3% annual increase)</i>	
Program Coordinator (1.0 FTE)	\$ 56,275.44
Technology Facilitator (1.0 FTE)	\$ 36,016.28
Admissions Manager (3.5 FTE)	\$ 27,529.29
Academic Coordinator (clinical) (3.5 FTE)	\$ 21,176.62
Program Manager (3.5 FTE)	\$ 25,658.93
IT Manager (3.5 FTE)	\$ 32,341.54
Total	\$ 198,998.11
Benefits at 48%	\$ 95,519.09

TOTAL STAFF COMP.

\$ 294,517.20

TOTAL PERSONNEL EXPENSE

\$ 1,619,991

TOTAL NON-PERSONNEL EXPENSE

\$ 144,561

TOTAL EXPENSE

\$ 1,764,552

Margin - Revenue:Expense

\$ 130,259.79

Partnership: Year 8, FY2024

REVENUE	
Tuition	\$ 1,951,692
Total revenue	\$ 1,951,692
EXPENSE (DSU cohort is 35% of total student body)	
Faculty Salaries	
<i>(assumes 3% annual increase)</i>	
Associate Director (1.0 FTE)	\$ 149,805.80
Didactic Faculty lead (1.0 FTE)	\$ 119,954.49
Clinical Faculty lead (1.0 FTE)	\$ 119,954.49
Didactic Faculty (1.0 FTE)	\$ -
Clinical teaching associate (1.0 FTE)	\$ 24,836.29
Clinical teaching associate (1.0 FTE)	\$ -
Clinical teaching associate (1.0 FTE)	\$ -
Division Chief/Program Director (3.5 FTE)	\$ 63,663.37
Medical Director (3.5 FTE)	\$ 63,104.98
Core faculty SLC (3.15 FTE)	\$ 433,550.36
Course instructors	\$ 28,981.85
Total salaries	\$ 1,003,851.64
Total benefits	\$ 361,386.59
TOTAL FACULTY COMP.	\$ 1,365,238.24
Staff Salaries	
<i>(assumes 3% annual increase)</i>	
Program Coordinator (1.0 FTE)	\$ 57,963.70
Technology Facilitator (1.0 FTE)	\$ 37,096.77
Admissions Manager (3.5 FTE)	\$ 28,355.17
Academic Coordinator (clinical) (3.5 FTE)	\$ 21,811.92
Program Manager (3.5 FTE)	\$ 26,428.70
IT Manager (3.5 FTE)	\$ 33,311.78
Total	\$ 204,968.05
Benefits at 48%	\$ 98,384.66
TOTAL STAFF COMP.	\$ 303,352.71
TOTAL PERSONNEL EXPENSE	\$ 1,668,591
TOTAL NON-PERSONNEL EXPENSE	\$ 148,237
TOTAL EXPENSE	\$ 1,816,828
Margin - Revenue:Expense	\$ 134,864.05

Partnership: Year 9, FY2025

REVENUE	
Tuition	\$ 2,010,306
Total revenue	\$ 2,010,306
EXPENSE (DSU cohort is 35% of total student body)	
Faculty Salaries	
<i>(assumes 3% annual increase)</i>	
Associate Director (1.0 FTE)	\$ 154,299.98
Didactic Faculty lead (1.0 FTE)	\$ 123,553.13
Clinical Faculty lead (1.0 FTE)	\$ 123,553.13
Didactic Faculty (1.0 FTE)	\$ -
Clinical teaching associate (1.0 FTE)	\$ 25,581.38
Clinical teaching associate (1.0 FTE)	\$ -
Clinical teaching associate (1.0 FTE)	\$ -
Division Chief/Program Director (3.5 FTE)	\$ 65,573.27
Medical Director (3.5 FTE)	\$ 64,998.13
Core faculty SLC (3.15 FTE)	\$ 446,556.88
Course instructors	\$ 29,851.31
Total salaries	\$ 1,033,967.19
Total benefits	\$ 372,228.19
TOTAL FACULTY COMP.	\$ 1,406,195.38
Staff Salaries	
<i>(assumes 3% annual increase)</i>	
Program Coordinator (1.0 FTE)	\$ 59,702.61
Technology Facilitator (1.0 FTE)	\$ 38,209.67
Admissions Manager (3.5 FTE)	\$ 29,205.83
Academic Coordinator (clinical) (3.5 FTE)	\$ 22,466.28
Program Manager (3.5 FTE)	\$ 27,221.56
IT Manager (3.5 FTE)	\$ 34,311.14
Total	\$ 211,117.09
Benefits at 48%	\$ 101,336.20
TOTAL STAFF COMP.	\$ 312,453.29
TOTAL PERSONNEL EXPENSE	\$ 1,718,649
TOTAL NON-PERSONNEL EXPENSE	\$ 151,025
TOTAL EXPENSE	\$ 1,870,674
Margin - Revenue:Expense	\$ 139,632.32

Partnership: Year 10, FY2026

REVENUE	
Tuition	\$ 2,070,654
Total revenue	\$ 2,070,654
EXPENSE (DSU cohort is 35% of total student body)	
Faculty Salaries	
<i>(assumes 3% annual increase)</i>	
Associate Director (1.0 FTE)	\$ 158,928.97
Didactic Faculty lead (1.0 FTE)	\$ 127,259.72
Clinical Faculty lead (1.0 FTE)	\$ 127,259.72
Didactic Faculty (1.0 FTE)	\$ -
Clinical teaching associate (1.0 FTE)	\$ 26,348.82
Clinical teaching associate (1.0 FTE)	\$ -
Clinical teaching associate (1.0 FTE)	\$ -
Division Chief/Program Director (3.5 FTE)	\$ 67,540.47
Medical Director (3.5 FTE)	\$ 66,948.08
Core faculty SLC (3.15 FTE)	\$ 459,953.58
Course instructors	\$ 30,746.85
Total salaries	\$ 1,064,986.21
Total benefits	\$ 383,395.04
TOTAL FACULTY COMP.	\$ 1,448,381.25
Staff Salaries	
<i>(assumes 3% annual increase)</i>	
Program Coordinator (1.0 FTE)	\$ 61,493.69
Technology Facilitator (1.0 FTE)	\$ 39,355.96
Admissions Manager (3.5 FTE)	\$ 30,082.00
Academic Coordinator (clinical) (3.5 FTE)	\$ 23,140.27
Program Manager (3.5 FTE)	\$ 28,038.20
IT Manager (3.5 FTE)	\$ 35,340.47
Total	\$ 217,450.60
Benefits at 48%	\$ 104,376.29
TOTAL STAFF COMP.	\$ 321,826.89
TOTAL PERSONNEL EXPENSE	\$ 1,770,208
TOTAL NON-PERSONNEL EXPENSE	\$ 155,925
TOTAL EXPENSE	\$ 1,926,133
Margin - Revenue:Expense	\$ 144,521

EXHIBIT C

IHC PLEDGE REGARDING CLINICAL PRECEPTORS

EXHIBIT C

IHC PLEDGE REGARDING CLINICAL PRECEPTORS

Dixie State University and the University of Utah have agreed to establish an extension of the University of Utah's Physician Assistant Program in Southern Utah ("Utah PA Program at Dixie"). A successful physician assistant program requires available and dedicated clinical preceptors. Intermountain Healthcare ("IHC") is supportive of the establishment of the Utah PA Program at Dixie and pledges its intent to assist in the success of the Utah PA Program at Dixie by recruiting providers from its network of healthcare providers to serve as clinical preceptors for the Utah PA Program at Dixie.

IHC understands that its support and the support of its providers are necessary components of the success of the Utah PA Program at Dixie and IHC pledges its support to achieve service commitments from its providers, as needed.

INTERMOUNTAIN HEALTHCARE

John A. Newman, MD

[name]

Chief Medical Officer, SW Region

[title]

09/14/2017

[date]