

University of Utah
Athletics Department
FY17 Statement of Revenues & Expenses

	FY17
Operating Revenues	Actuals
Student Fees	\$ 6,057,038
University Support	\$ 1,022,568
Facility Rental Support	\$ 795,000
Ticket Sales - FB	\$ 11,871,596
Facility Fee	\$ 451,656
Ticket Sales - MBB	\$ 2,389,345
Ticket Sales - Other	\$ 535,561
Donations	\$ 8,379,958
Sponsor Agreements	\$ 638,371
Multi-Media Rights	\$ 2,951,053
National TV	\$ 18,878,867
Pac-12 Network	\$ 2,522,167
NCAA	\$ 2,903,048
Suites	\$ 878,089
Pac-12 Distributions	\$ 10,579,441
Concessions/Merch/Novelties	\$ 2,233,201
Game Guarantees	\$ 324,743
Miscellaneous	\$ 2,577,625
Total Operating Revenues	<u>\$ 75,989,327</u>
	FY17
Operating Expenses	Forecast
Compensation	\$ 27,647,047
Severance / Performance Bonuses	\$ 1,843,599
Tuition and fees	\$ 4,165,511
Room and Board	\$ 3,737,332
Team & Business Travel	\$ 6,935,659
Recruiting Expenses	\$ 1,848,988
Uniforms & Equipment	\$ 2,322,857
Office Expenses	\$ 2,038,662
Insurance	\$ 1,216,087
Public Relations	\$ 1,866,460
Game Operations	\$ 1,463,544
Stadium Rental	\$ 1,512,786
Facility Fee	\$ 451,656
Pac-12 deductions	\$ 4,127,056
Hourly Wages	\$ 621,730
Housing Meals	\$ 1,489,486
Game Guarantees	\$ 1,376,128
Cost of Goods Sold	\$ 746,378
Consultants	\$ 2,408,570
Utilities	\$ 276,263
Repairs & Maintenance	\$ 695,636
Miscellaneous	\$ 1,606,427
Total Expenses	<u>\$ 70,397,863</u>
Operating Profit / (Loss)	<u>\$ 5,591,464</u>
Debt Service Payments	\$ 4,177,853
Capital Projects	\$ 520,403
Strategic Reserves	\$ 250,000
University Debt Payment	\$ 643,208
FY17 Starting Fund Balance	\$ 4,678,030
FY17 Ending Fund Balance	<u>\$ 4,034,822</u>